BNP PARIBAS REAL ESTATE REPORTS ITS 2017 ANNUAL RESULTS

2017 ANNUAL RESULTS

GREAT PERFORMANCE FOR BNP PARIBAS REAL ESTATE

- Revenue: €811M (+15% /2016)
- Profit before tax: €187M (+20% /2016)
- Employees: 5,100
- Countries: 36 (15 main countries – 21 alliances)

In 2017, BNP Paribas Real Estate acquired Strutt & Parker (UK)

REVENUE BREAKDOWN

- France: 54%
- Outside France: 46%
- Property development: 26%
- Services: 74%
- From recurrent revenue: 38%

COMPREHENSIVE OFFER WITH INNOVATIVE SOLUTIONS

PROPERTY DEVELOPMENT

- Commercial real estate: 137,600 sq. m under construction in Europe to January 1, 2018
- About 100,000 sq. m delivered in 2017
- Investment volume: €22.5bn
- 6 million sq. m leased or sold

TRANSACTION

- Commercial real estate
- Investment volume: €22.5bn
- 6 million sq. m leased or sold

INVESTMENT MANAGEMENT

- €27.4bn of assets under management in Europe
- A transaction volume of about €4.8bn

PROPERTY MANAGEMENT

- 40.5 million sq. m under management

VALUATION

- More than €329bn of value of assets representing more than 124 million sq. m

PROPERTY DEVELOPMENT

- Residential
  - 2,401 housing units started
  - 3,266 housing units reserved in France
  - 6,358 units under management in serviced residences in France
  - 2,291 properties sold in the UK

- Commercial real estate
  - Investment volume: €22.5bn
  - 6 million sq. m leased or sold

- Investment management
  - €27.4bn of assets under management in Europe
  - A transaction volume of about €4.8bn

- Property management
  - 40.5 million sq. m under management

- Valuation
  - More than €329bn of value of assets representing more than 124 million sq. m

BNP PARIBAS REAL ESTATE REQUIRES ITS 2017 ANNUAL RESULTS

Real Estate for a changing world